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Agoria Real Estate - BluePoint Meet.Work.Tech.

SECTORS OF ACTIVITY

Co-working
Business center
Conference centre

UNIQUE SELLING PROPOSITION

BluePoint Brussels business & conference center is located near the European district.

This one-stop-shop for organizing meetings and events in Brussels offers 20 meeting rooms with high- tech audio-video facilities, two in-house restaurants, a lovely terrace and a large garden.

Besides live events BluePoint has specialized in the organization of hybrid and virtual events.

BluePoint business center rents out offices in Brussels for both, short and long term lease. Next to private and tailor made office, you can rent a fully serviced turnkey office or a flex desk in the coworking space.



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

20%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : Water Europe

Client 2 : Orgalim

Client 3 : Eurobutime

CORE SERVICE

Core service 1 : Office rental & coworking space

Core service 2 : Event rooms & meeting room rental

Core service 3 : Life streaming & virtual events

Boardroom, the Best Resource for Associations

SECTORS OF ACTIVITY

Association Management

UNIQUE SELLING PROPOSITION

- advisory board consisting of leading European and International associations
- strategic partnerships with European and international organisations enabling a truly global distribution and content articles sharing

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

100%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : UITP

Client 2 : AC FORUM

Client 3 : International Wool Textile Organisation

CORE SERVICE

Core service 1 : in-depth articles on association management written by specialists

Core service 2 : hands-on short video presentations by experts on association and general management

Core service 3 : extensive network of specialists, experts and influencers within the association community



BOARDROOM
THE BEST RESOURCE FOR ASSOCIATIONS

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Language : **EN**

SECTORS OF ACTIVITY

Legal

UNIQUE SELLING PROPOSITION

BoldLAW's core values that set us apart from competitors are Innovation, Quality, Efficiency and Transparency.

INNOVATION. Technology and law change every day, challenging us to evolve with them. Within this context, we constantly look for new opportunities for our clients.

QUALITY. We combine a pragmatic and practical approach with an in-depth analysis of legal issues. This allows our clients to move ahead and offers them a realistic risk assessment.

EFFICIENCY. We work lean and mean to achieve our clients' goals. Our invoice reflects this.

TRANSPARENCY. We make clear arrangements with our clients about our fees. This prevents unpleasant surprises down the road.

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

Confidential

INTERNATIONANL ASSOCIATION CLIENT'S REFERENCES

Confidential

CORE SERVICE

Core service 1 : Operation and management of associations (statutes, internal rules, ...)

Core service 2 : Acquisitions, investments and financing (mergers, relocations, loan agreements, ...)

Core service 3 : ICT contracts and data management



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SECTORS OF ACTIVITY

Subsidies
Legal

CORE SERVICE

Core service 1 : Advising (international) NPOs, foundations and social enterprises on all aspects of their operations

Core service 2 : Assisting and guiding Belgian and foreign non-profit entities in all types of restructurings.

Core service 3 : Advising and guiding social investors.



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

50%

to 60% of the clients of the not-for-profit and social profit team are intern. associations.

INTERNATIONANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : European New Car Assessment Programme

Client 2 : Near East Foundation

Client 3 : Food Supplements Europe

UNIQUE SELLING PROPOSITION

All members of the Curia not-for-profit and social profit team are solidly grounded in the (legal) context in which NPO's, social enterprises (not-for-profit organizations, international not-for-profit associations, private and public interest foundations, professional associations, social enterprises, companies with social purpose, not-for-profit entities sui generis, etc.) and impact investors operate. All team members publish on topics related to NPO's, social enterprises and their ecosystems and impact investment and are regularly invited to speak at seminars, in both the private and public sector. This clearly emphasizes their specific expertise and excellent reputation.

The Curia not-for-profit and social profit team also prides itself on being a one-stop-shop and providing an all-inclusive top quality service to its clients. The not-for-profit and social profit team also often acts as a coordinator between the various (legal) advisors involved in a file. Curia has all the required expertise in-house to advise not-for-profit and social profit clients on all questions relating to not-for-profit law, corporate and financial law, public law, employment law, construction law, litigation. Over the years, all Curia lawyers have built up a great deal of familiarity with the specificities of the not-for-profit and social profit sector. By way of example, the Curia not-for-profit and social profit team collaborates almost on a daily basis with the Curia employment law team (restructuring and merger files, staff of foreign not-for-profit associations that is seconded to Belgium, etc.) and with the Curia public law team (public private partnerships in the elderly care sector, mergers involving private and public hospitals, etc.). For the few legal specialisations (in particular taxation) that Curia does not have in-house, the not-for-profit and social profit team works together with privileged partners.

The NPO's and social enterprises serviced by the team are active in a large variety of subsectors of the not-for-profit and social profit landscape. As a result, Curia has also built up comprehensive expertise in all specific regulations applicable to these subsectors. Curia's not-for-profit and social profit team provides legal services to clients, such as:

- o Universities and university colleges
- o (academic) hospitals
- o Philanthropy funds & private family foundations
- o Social funds and impact investors
- o Pharmaceutical associations
- o National and international medical specialty associations
- o Institutions for elderly care, for the disabled, etc.
- o Nongovernmental organizations
- o Religious congregations & private institutions
- o National and international professional federations
- o Companies with CSR projects and BCorps
- o Museums
- o Sport federations and clubs
- o Governmental institutions and government agencies

Dear Krzewinski & Willez (DKW)

SECTORS OF ACTIVITY

Taxation

UNIQUE SELLING PROPOSITION

DKW has developed a particularly strong expertise in advising trade & industry associations, relying on 26 years of experience of Alain Costantini in this field. DKW advises more than 30 trade and industry associations on a daily basis

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

85%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : GS1 aisbl

Client 2 : Eurocommerce aisbl

Client 3 : Cosmetics Europe aisbl

CORE SERVICE

Core service 1 : Corporate law advice (governance, Articles of Association, funding models, etc)

Core service 2 : Management of administrative obligations of associations (publications, UBO filings, etc).

Core service 3 : Tax advice (VAT and income tax)



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SECTORS OF ACTIVITY

Medias
Communication
IT development like Application

UNIQUE SELLING PROPOSITION

Devside started off building application (2009). These were the first building blocks for content sharing on the mobile, and are now crucial for businesses to operate and develop.

As pioneers in this discipline, we have worked through every stage of its development right up to the point when web content management systems (with Push notification) and platforms integrating CMS became standard. Throughout, Devside has led the pack in site building practices and tools.

Today, user experience is the starting point for our designs. We look at how and where an application is used, and whether it needs special features and more sophisticated digital marketing functions.

For a modern app, everything that influences the user experience matters. This is one of the most important points of contact with customers, as well as a long-term and measurable brand marketing asset.

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

20%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : DKV
Client 2 : UP - Monizze
Client 3 : Coronalert - Belgium

CORE SERVICE

Core service 1 : iOS Apple

Core service 2 :Android Google

Core service 3 : Server Side



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SECTORS OF ACTIVITY

Education
Communication
Online events marketing and operation,
technical assistance

UNIQUE SELLING PROPOSITION

Elina Jutelyte is a former President of MPI Belgium and event marketing and technology consultant. In October she ran a month long digital event #FreelanceBusinessMonth, which is a self-funded and self-produced project. She has been in the industry since early 2000 working for technology companies, associations, destinations, PCO and venues and in 2016 she funded Endo-Exo - a virtual event agency helping organizations with event strategy, operations and marketing in the digital space. She is also a technical producer for MCE - the leading learning and development provider in Europe, Middle East and Africa. In 2020 Elina received an MPI Merit Award for the fastest growing chapter.

ENDO-EXO

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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

80%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : MPI
Client 2 : Liquid Gas Europe
Client 3 : SETAC

CORE SERVICE

Core service 1 : Digital events organisation

Core service 2 : Event communication and marketing

Core service 3 : Technical production

SECTORS OF ACTIVITY

Legal
Accountancy
Taxation
Subsidies
Chinese

UNIQUE SELLING PROPOSITION

“EY Law combines strong non-profit awareness skills with experience in areas including employment and benefits, tax law, commercial law, intellectual property, data protection, (EU) regulatory, and competition law. EY Law’s added value is that it takes into account the specificities of the non-profit sector to assist you in each of the area above-mentioned. EY Law lawyers work alongside professionals from other parts of EY’s businesses, including (direct and indirect (i.e. VAT)) tax, assurance, accounting, transactions and advisory. The growing global network supports EY’s multidisciplinary teams, providing a wealth of international resources and perspectives. Strong national and international teamwork enables EY Law to manage multi-disciplinary and cross-border projects effectively and seamlessly.”



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

75%

INTERNATIOANL ASSOCIATION CLIENT’S REFERENCES

Client 1 : Confidential
Client 2 : Confidential
Client 3 : Confidential

CORE SERVICE

Service 1 : The incorporation of legal structures under Belgian and European non-profit law

Service 2 : Tailor made governance structures for large and complex associations or groups of associations

Service 3 : The management, financing, running, dissolution and liquidation of associations and foundations

FAIB, the federation of European and international Associations established in Belgium, asbl

SECTORS OF ACTIVITY

Assist associations to operate in Belgium

UNIQUE SELLING PROPOSITION

The FAIB relies upon experience of more than 71 years of existence and the support of experts.

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

100%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : +/- 300 international associations as members
Client 2 : +/- 300 international associations as members
Client 3 : +/- 300 international associations as members

CORE SERVICE

Service 1 : legal with support from our associate members and sponsors

Service 2 : association management with support from our associate members and sponsors

Service 3 : human resources with support from our associate members



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Interel Association Management

SECTORS OF ACTIVITY

Association Management
Coaching
Public affairs

UNIQUE SELLING PROPOSITION

- (1) certified association excellence: our services are certified by the international AMCI standard
- (2) specialised in serving EU/ international associations: 30 years of successfully serving the sector, dedicated team of association experts
- (3) proudly European with global know-how: headquartered in Belgium, independent partnership setup



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

100%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : AIPC - the International Association of Convention Centres
Client 2 : CSC - The global industry consortium to pioneer open digital signatures
Client 3 : ISPO - International Society For Prosthetics And Orthotics

CORE SERVICE

Core service 1 : Hosting & managing secretariats of international/ EU associations (A-Z Association Management)

Core service 2 : Creation and legal formation of international/ EU associations (A-Z Association Design)

Core service 3 : Digital transformation & strategic development for of international/ EU associations

SECTORS OF ACTIVITY

Legal

UNIQUE SELLING PROPOSITION

We understand that it is difficult to have easy access to information about the not-for-profit sector in Belgium, therefore we created a YouTube Channel fully dedicated to this sector. On our channel, we share what we have learnt in our many years of practice in this sector and answer the most FAQ that we receive from clients. We hope that these videos offer a good first port of call for people interested in creating (or managing) a not-for-profit association in Belgium. The channel is called Kadrant For Associations and may be found following this link <https://www.youtube.com/channel/UCmb6d-4-mOllT8iaBYiGnQw>

KADRANT

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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

80%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : We value confidentiality and so do our clients. Therefore, we prefer not to share our clients names.

CORE SERVICE

Core service 1 : Corporate and general legal compliance including GDPR

Core service 2 : Commercial Contracts (including events)

Core service 3 : Litigation

SECTORS OF ACTIVITY

Taxation
Domiciliation services
Legal

UNIQUE SELLING PROPOSITION

MCW is a firm that works closely with various international associations, foundations and federations active at European level.

Our lawyers therefore have extensive experience in the management and understanding of the realities and operating methods of these structures.



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

15%

INTERNATIONANL ASSOCIATION CLIENT'S REFERENCES

Subject to professional secrecy

CORE SERVICE

Core service 1 : Legal services (setting up associations and federations, drafting statutes, employment, GDPR...)

Core service 2 : Assistance in negotiations for new partnerships or conflict resolution, arbitration

Core service 3 : Domiciliation services for international associations

SECTORS OF ACTIVITY

Communication

Broad suite of on & offline communication solutions

UNIQUE SELLING PROPOSITION

Morris & Chapman is a Brussels based communications and design agency focused on developing bespoke issues-related communication solutions primarily for the public affairs community. Most of our clients are trade associations active in the EU policy arena. Active in Brussels since 1999, we have an established and diverse in-house team that includes designers, developers, animators, editors and animators.

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

75%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : Cefic - European Chemical Industry Council

Client 2 : EFPIA - European Federation of Pharmaceutical Industries and Associations

Client 3 : APEAL - Association of European Producers of Steel for Packaging

CORE SERVICE

Core service 1 : Website design & development

Core service 2 : Graphic design

Core service 3 : Photography, video and animation



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SECTORS OF ACTIVITY

Medias
Communication
Public affairs
Branding

UNIQUE SELLING PROPOSITION

Our track record speaks for itself. Our clients consist of global organisations and corporations, major European institutions, and European federations and associations. Over the past 25 years, Inxtremis has delivered many campaigns for EU associations, as well as for global institutions like the United Nations (UNEP) and the European Union Agency for Railways (ERA). Our portfolio also includes work for such corporations as ADEC-CO and ENGIE.



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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

100%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : AmCham EU - Speaking for American Business in Europe
Client 2 : Edana - The leading global association and voice of the nonwovens and related industries.
Client 3 : Clepa - European Association of Automotive Suppliers

CORE SERVICE

Core service 1 : Communication Strategy and branding

Core service 2 : Integrated communication campaign including social media

Core service 3 : Publications and website development

SECTORS OF ACTIVITY

Notary
Public affairs
Legal

UNIQUE SELLING PROPOSITION

We have a dedicated associations department ranked in the LEGAL 500, one of the two main global legal guides. We also have a specific expertise in intellectual property, competition, EU funding and privacy which is an asset for associations focusing on technology. We are fluent in Dutch, French, English and German and are very well connected on the EU scene. Our fees are very competitive for an international firm.

PIERSTONE

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PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

35%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : PRIME ALLIANCE
Client 2 : EUROFIR
Client 3 : PCEP

CORE SERVICE

Core service 1 : Legal advice with regard to incorporation jointly with specialised notary public

Core service 2 : Legal advice re contracts, intellectual property policies, standardisation and privacy (GDPR)

Core service 3 : Legal advice re employment law and corporate housekeeping

SECTORS OF ACTIVITY

Legal
Taxation
Recruitment
Human Resources

UNIQUE SELLING PROPOSITION

We can provide you with a full service when hiring employees in Belgium or anywhere in the world

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

5%

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Client 1 : Alliance4Europe
Client 2 : CHILDFUND ALLIANCE EU OFFICE
Client 3 : EFFAB

CORE SERVICE

Service 1 : Payroll

Service 2 : Legal advice

Service 3 : Recruitment



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SECTORS OF ACTIVITY

Co-working

UNIQUE SELLING PROPOSITION

We aim to allow each one of our members to grow their projects

PERCENTAGE OF INTERNATIONAL ASSOCIATIONS

good percentage

INTERNATIOANL ASSOCIATION CLIENT'S REFERENCES

Cient 1 : European parlement

CORE SERVICE

Core service 1 : Flexible office and meeting room solutions in Belgium and Luxembourg



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